



# CAREERS

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## À PROPOS DE EXPERIENCE INTERNSHIP CANADA

EIC's mission is to attract international talents to Canada.

We give young students the opportunity to join this country with a particularly attractive business environment and working conditions.

To this end, we have developed an efficient process for selecting candidates with the aim of meeting their expectations while considering their abilities and preparing them as well as possible for job interviews. "Our program allows candidates to gain significant experience in Canada under optimal conditions."

EIC takes care of all administrative and logistical constraints to allow elected candidates to focus on admission to internships and gain the most from it.



- Education: business, finance, engineering
  - Specialization in finance
- Hard skills: proficiency in Excel, VBA, Access
- Soft skills: sociable, reactive, rigorous, pragmatic, cooperative
- Languages: French, English

### Job description

- Financial modeling and analysis
- Portfolio analysis
- Recommendations of securities or financial instruments
- Identification and development of investment opportunities
- Compensation: salary and/or commission

# FINANCE

The financial industry is considered by many to be one of the most competitive sectors in the world. In an increasingly interconnected world, financial activity is at the heart of the global economy.

Only the best candidates with degrees in finance, accounting or financial engineering manage to obtain a place in the world's leading financial institutions. Gaining internship experience is a prerequisite for obtaining a long-term job in this sector. Toronto and Montreal are respectively the second and third largest financial centers in North America after New York.

Most of the world's most prestigious institutions are present in Canada, which is why we can offer internships in investment banking, consulting firms, multinational corporations, asset management firms, private equity funds and hedge funds.





- Education: law
- Hard skills: writing, oral expression
- Soft skills: self-reliant, reactive, proactive, reliable
- Languages: French, English

#### Job description

- Legal advice
- Client management
- Drafting of legal contracts
- Compensation: salary and/or commission

# LAW

We offer law internships in prestigious law firms for articling students who intend to study law, are currently in law school, or who have recently araduated from a law school.

Our articling students will have the opportunity to work directly with professionals in the sector in a professionalizing and educational environment. During your internship you will be exposed to various aspects of operations, including client meetings, legal research, and case management.

#### **Companies in the industry**





Blakes OSLER



Stikeman Elliott



- Education: business, marketing, advertising
- Hard skills: writing, oral expression
- Soft skills: creative, proactive, cooperative
- Languages: French, English

#### Job description

- Communication
- Launch digital campaigns
- Promote products and/or services
- Follow-up of customer files
- Strategic planning and business development
- Compensation: salary and/or commission

# MARKETING & ADVERTISING

Advertising and marketing are extremely dynamic and growing sectors. Marketing covers an extremely wide range of actions and is indispensable for any company marketing products or services.

Professionals in the field develop strategic communications between an organization and its consumers. Our marketing internship program puts candidates in positions that will allow them to acquire key skills in the field. We have access to companies of all sizes as well as the most prestigious marketing or communication agencies.

Learn how to use the latest technology, launch advertising campaigns to millions of people, learn the latest trends in data analytics, sales, and customer relationship management.

#### Companies in the industry



havas WPP BOOKMARK



- Education: fashion, design
- Hard skills: writing, proficiency in creative tools
- Soft skills: creative, self-reliant
- Languages: French, English

#### Job description

- Event planning
- Sales team management
- Customer relations
- Communication and business development
- Compensation: salary and/or commission

# FASHION INDUSTRY

The fashion and luxury industry are experiencing continuous growth and a global expansion that brings together designers, investors, retailers, and wholesalers from all over the world to create new trends and styles in the market.

It is an extremely demanding market that is in full expansion. The fashion and luxury market are worth more than \$2,000 billion worldwide today.

Participating in one of our internships in this sector will allow you to work alongside professionals and provide you with the training and qualifications necessary to enter this demanding field.

#### Companies in the industry



lululemon







simons



- Education: all academic backgrounds, similar experience appreciated
- Hard skills: writing
- Soft skills: motivated, sociable
- Languages: French, English

#### Job description

- Policy, program and operations development
- Social media management
- Creation of communication
  materials
- Support for fundraising campaigns
- Grant applications
- Participation in events
- Compensation: not specified

## NOT-FOR-PROFIT ORGANIZATIONS

The not-for-profit sector is dynamic, vibrant and meaningful. Many career opportunities are open to you in fields such as social services, health and culture, to name a few. The only condition is to share their vision.

Over the last few years, the sector has grown considerably. The number of organizations has exploded, as has the number of their employees. Their contribution goes beyond financial aid, medical services or other charitable activities; they give people a purpose.

Two famous environmental organizations were founded in Canada: Greenpeace and Sea Shepherd were born in Vancouver.

#### Les associations et ONG qui recrutent









- Education: business, real estate
- Hard skills: interpersonal skills, negotiation
- Soft skills: motivated, sociable
- Languages: French, English

#### Job description

- Business development
- Assessment of investment ratios
- Market analysis
- Marketing campaign
- Customer meetings
- Compensation: salary and/or commission

# **REAL ESTATE**

The real estate market in Canada is booming and constantly evolving. From commercial to residential real estate, its growth potential has virtually no limits and is an ideal experience for anyone interested in investment, brokerage, analysis, and valuation. We offer internships with several of the oldest real estate companies in the world.

Doing an internship in the field of real estate is one of the most valuable experiences you can get at the beginning of your career.

By participating in one of our real estate internships, you will enter directly into the heart of this ultra-dynamic sector which will allow you to develop your skills and knowledge as well as prepare you for your future career.















- Education: journalism
- Hard skills: writing
- Soft skills: creative
- Languages: French, English

#### Job description

- Writing press releases, opinion editorials, blogs
- Proposal of topics and articles
- Gathering testimonials
- Compensation: salary and/or commission

# JOURNALISM & MEDIA

With the rise of digital platforms, media has been able to reinvent itself to welcome a whole new generation of journalists. Journalism has become globalized through several different media and previous experience in this field is crucial to getting a job in a reputable agency. This popular and very competitive sector values internship experiences that are rather rare in this field.

Your internship will consist of editorial, research, and copywriting work, and will give you the opportunity to work closely with those responsible for publications.

Our journalism internships will allow you to take on a wide range of responsibilities, including writing, photojournalism and other documentation methods that will allow you to build your international portfolio.





- Education: languages
- Hard skills: writing
- Soft skills: cooperative
- Languages: French, English

### Job description

- Transcription of articles, case studies and other texts
- Real-time translation
- Software review of translated documents for accuracy
- Compensation: salary and/or commission

# TRANSLATION

One of the few countries in the world that is both French-speaking and English-speaking, Canada is a dream destination for translation.

Our translation courses give linguists the contacts and tools they need to stand out from their peers. Whether through practical experience in a literary, legal, or specialized translation role, or through a complete cultural immersion daily, foreign language trainees will advance their skills.

We work with leading language and translation organizations across Canada. You will thus be placed in governmental, educational, scientific, and financial organizations.

Companies in the industry



SERV







- Education: tourism, hotel industry
- Hard skills: interpersonal skills, teamwork
- Soft skills: attentive, rigorous
- Languages: French, English

### Job description

- Creation of tourism events
- Corporate travel organization
- Operations management
- Service coordination
- Customer reception and care
- Compensation: salary and/or commission

## TOURISM & HOTEL INDUSTRY

Our hotel industry and tourism internships offer our participants unique exposure to this rigorous, international sector. From operations management to event planning, from customer service to logistics, we facilitate hands-on experience and learning by immersing ambitious individuals in this ultra-competitive sector.

By completing one of our internships in the tourism and hospitality sector, you will help to ensure customer satisfaction and loyalty, coordinate between departments to guarantee the best customer service, and also contribute to promotional campaigns. Gaining professional experience will give you a competitive edge in a rapidly expanding job market.















- Education: business, management
- Hard skills: interpersonal skills, teamwork, team management
- Soft skills: attentive, rigorous, self-reliant
- Languages: French, English

#### Job description

- Participation in the recruitment process: publication of vacancies, profile selection, interviews, reference checks.
- Use of application management software
- Scheduling interviews
- Development of internal policies and staff compensation
- Compensation: salary and/or commission

# HUMAN RESOURCES

We offer human resources and talent management internships in some of the world's most competitive companies. Human resources is considered to be one of the most important departments in a company, as it plays a number of key roles.

Our interns work in HR departments and play an active part in the recruitment and management process. HR internships involve active participation in the recruitment process and in the management of a company's most important resource: its staff.

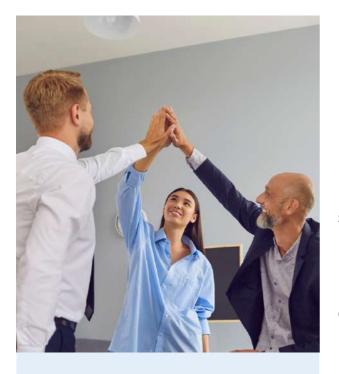
Interns will play a crucial role in recruiting new employees, evaluating programs, managing and much more. Our internships provide valuable industry experience and insight into the corporate landscape.

#### Companies in the industry

expectra



KORN FERRY



- Education: business, management, engineering
- Hard skills: interpersonal skills, writing, oral expression, commercial negotiation
- Soft skills: self-reliant
- Languages: French, English

#### Job description

- Customer portfolio
  development
- Response to calls for tenders
- Contract negotiation
- Business development
  proposals
- Prospecting for new customers
- Increasing growth (sales and turnover)
- Compensation: salary and/or commission

## COMMERCIAL DEVELOPMENT AND ENTREPRENEURSHIP

Business development is a combination of strategic analysis, marketing, and sales. Professionals in this field have the mission to find new drivers for the growth of a company, providing solutions to develop the turnover in a direct way (new customers or products) or in an indirect way (marketing, communication).

Experience in business development shows that you will be ready to take on management functions or even create your own company. Business development integrates with all sectors and companies ranging from B2B to B2C. Our Business Development internships are aimed at people with an entrepreneurial spirit, able to sell and evaluate the strengths and weaknesses of a sales cycle.

Our internships in Business Development will help you to enter the international market thanks to all the skills and the network you have acquired.





- Education: sciences, engineering
- Hard skills: proficiency of research tools, writing summaries
- Soft skills: self-reliant, rigorous
- Languages: French, English

### Job description

- Data collection
- Analysis of results
- Case study research
- Designing and carrying out experiments
- Testing new technologies
- Taking samples
- Compensation: salary and/or commission

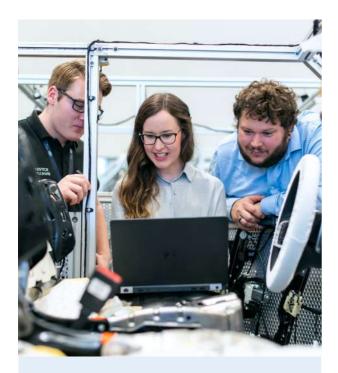
# SCIENTIFIC RESEARCH

Learning is a fundamental value in scientific research, and working alongside inspiring scientists is a major benefit.

Scientific research is a notoriously competitive field. Students at all stages of their academic careers are fighting over the best internships year after year to stand out from the competition.

With our scientific research internships in Canada, you'll learn from leading researchers, engineers and academics. Our science internships fall into many categories, including engineering, biotechnology, biomedicine and more.





- Education: engineering
- Hard skills: proficiency of research tools, writing summaries
- Soft skills: self-reliant, rigorous
- Languages: French, English

### Job description

- Chemistry: laboratory research
- Mechanical: assembly and design assistance
- Electrical: systems analysis through data analysis
- Compensation: salary and/or commission

# ENGINEERING

The best way to stand out as a young engineer is to have already had some work experience during your training.

In this type of profession, where projects are varied, engineering students are often looking for work experience to discover the corporate world and find out about the issues they will face in their careers.

We offer engineering internships that give you the chance to explore key engineering sectors, such as civil, electrical and mechanical engineering. We also offer opportunities in sustainability, green and alternative technologies.





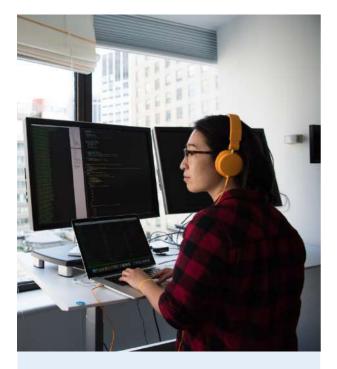












- Education: computing, engineering
- Hard skills: proficiency in programming language tools, statistics analysis
- Soft skills: self-reliant, rigorous
- Languages: French, English

#### Job description

- Web development
- Programming
- Stress test
- Game development
- Compensation: salary and/or commission

# IT DEVELOPMENT

Computing has invaded every sector of activity, and its applications are constantly evolving. Big Data, artificial intelligence, cybersecurity, virtual reality and embedded systems are creating new possibilities in transport, healthcare, industrial production, finance and marketing.

IT engineering is one of the most in-demand skills today. The market for highly qualified developers and engineers has experienced an incredible rise in recent years.

Getting differentiating experience on your resume with concrete results is becoming increasingly important to get noticed among the huge talent pool. We offer internships with a variety of technology companies ranging from fast-growing startups to listed multinationals.

**Companies in the industry** 



FUJITSU CG OUBISOFT



- Education: business, engineering
- Hard skills: writing, oral expression
- Soft skills: self-reliant, rigorous
- Languages: French, English

### Job description

- Data research and analysis
- Perform audits
- Proposing solutions to company problems
- Compensation: salary and/or commission

# CONSULTING

A consulting internship offers students a gateway to a highly coveted and elite sector. This highly competitive field attracts people from all over the world to Canada, capable of quickly and accurately analyzing and solving business problems.

Offering a stimulating and varied experience, a consulting internship is a real asset for the rest of your professional career. Our consulting internships provide a rich, hands-on experience for students who are committed to addressing business issues.

### Companies in the industry



McKinsey & Company













- Education: business, engineering
- Hard skills: writing, oral expression, programming
- Soft skills: self-reliant
- Languages: French, English

### Job description

- Develop a sustainable dashboard that meets corporate requirements.
- Propose innovative data management solutions and develop pool optimization tools.
- Act as business unit expert and representative on various committees, mandates or initiatives
- Compensation: salary and/or commission

# DATA SCIENCE & ANALYTICS

Our remote analytics and data science internships will introduce you to some of the most advanced work environments on the market.

In recent years, data science has grown exponentially in the technology sector. This area of expertise is poised to transform all sectors, from education and health to finance and law.

Whether you want to build your career as a data analyst or data scientist, our virtual internships will help you gain the knowledge and experience you need to join the ranks of some of the most prolific professionals of our time.





- Education: fashion, design
- Hard skills: proficiency in creative tools
- Soft skills: self-reliant, creative, cooperative
- Languages: French, English

#### Job description

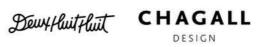
- Participation in meetings
- Writing reports specifying customer needs
- Participation in brainstorming sessions
- Design of personas
- Sketching wireframes
- Creation of prototypes
- Usability testing
- Compensation: salary and/or commission

# DESIGN

Whether you are looking for a design internship in user experience (UX), video games, animation, or other, we offer virtual design internships at some of the most exciting design companies.

The design industry is unique. It is located at the crossroads of creativity and technology, leading to innovation. From aeronautics to mobile applications and furniture, designers play a crucial role in improving our standards of living.

As the correlation between design and commercial success becomes more and more evident every day, experienced designers are increasingly in demand.













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